

#### Agenda

- Nest + Nest Protect + Nest Cam
- Google OnHub
- Connect Remotely
- Advising Your Clients
- Click This, Not That
- Device Picks

#### Nest + Nest Protect + Nest Cam

PROTECT YOUR HOME / OFFICE

## Protect your home / office



#### **Nest Thermostat**

- Set the temp via phone
- Knows when you're home
- Monthly usage reports



#### **Nest Protect**

- Smoke / fire detection
- Carbon monoxide detection
- Nest thermostat integration
  - Home / away
  - CO kills furnace



#### Nest Cam

- Movement detection
- Cloud video storage
- Listen and speak
- Nest thermostat integration
  - Home / away



## Add it all up

- Convenience
- Safety
- Security
- Peace of mind

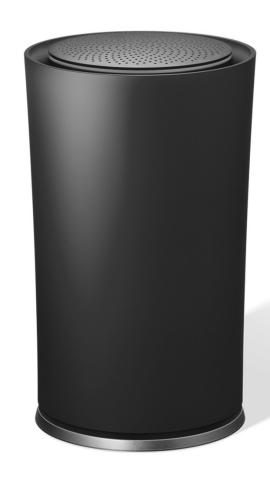


# Goolge OnHub

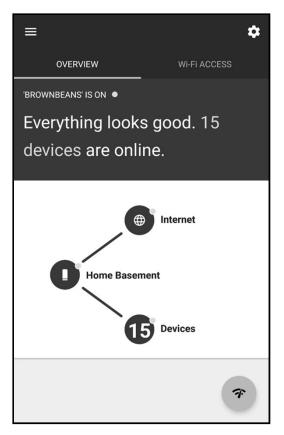
A NEW WAY TO WIFI

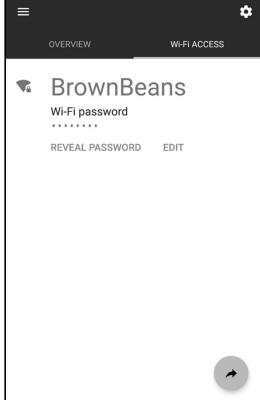
## Google OnHub

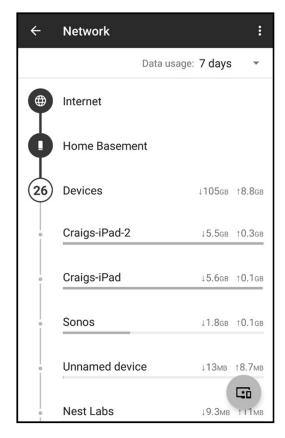
- Fast Wi-Fi
- Incredible coverage
- Smart
- Speaks human
- Controlled via app
- \$270



## Google OnHub App









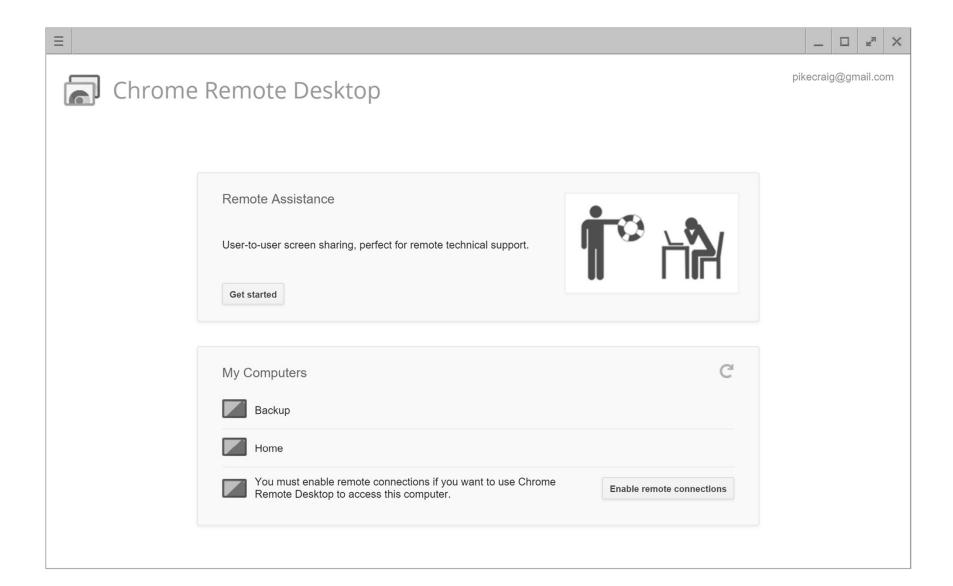
# **Connect Remotely**

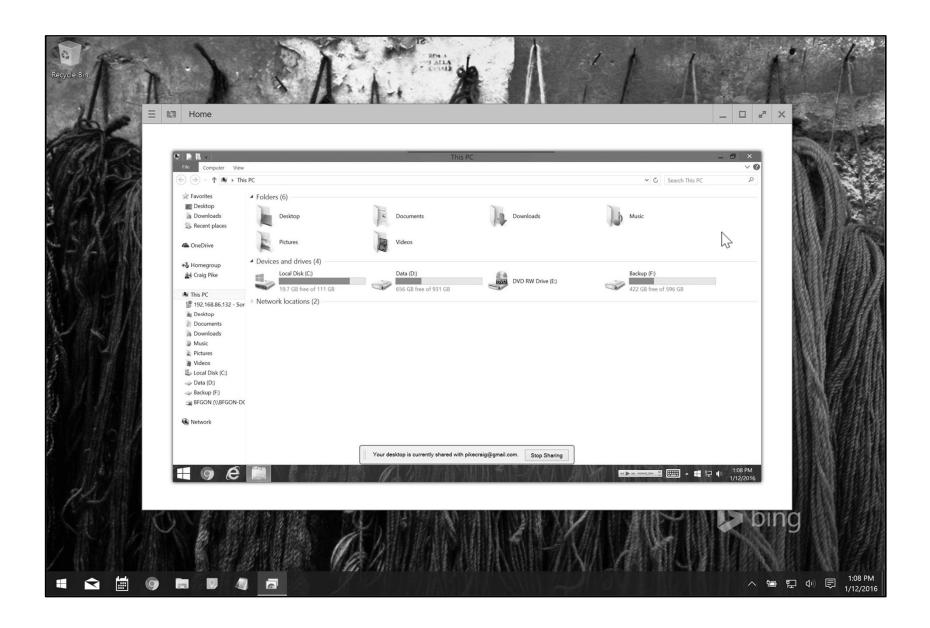
ALWAYS HAVE ACCESS TO WHAT'S IMPORTANT

#### Connect Remotely

- Google Chrome + Chrome Remote Desktop
- Remotely access your computer from:
  - Another computer
  - Your phone
- Locate files, access CRM
- Android and iOS apps







# Advising your clients

TECHNOLOGICALLY SPEAKING

#### Advising your clients on tech

- Family and friends
  - Use what they use
  - Compatibility
  - Support
- Buy from the Microsoft Store or the Apple Store
- The Nest Family
- Google OnHub



#### Family and friends

- Use what they use
  - They can offer tips
  - Better compatibility (FaceTime, etc.)
- Share experiences
  - A great way to learn
- First line of support
  - Questions? They probably have the answers.

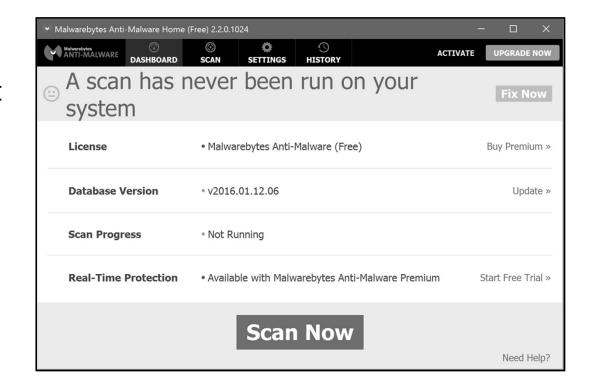


KEEPING YOUR COMPUTER SAFE

- Use a modern operating system
  - Windows 7, 8 or 10
- Use Microsoft Security Essentials / Windows Defender
  - Pre-installed on Windows 8 & 10
  - Windows 7: Google "Microsoft Security Essentials"



- Use Malwarebytes
  - Anti-Malware Free for Home
  - Premium: US \$24.94 / year / PC
- Free vs Premium
  - Always-on protection
  - Malicious website blocking
  - Auto updates and scans



- Be careful what you click
- Slow down and read
- No kids allowed
- Go legit (TV shows, movies, etc.)
- Only buy from the Microsoft Store
- If in doubt, don't
  - Who cares about cats in pajamas?!!!



#### What to do if it happens

- Change your computer's password
- Scan with the Microsoft Safety Scanner
- Take your computer to the Microsoft Store
- More information:
  - <a href="http://www.microsoft.com/security/online-privacy/avoid-phone-scams.aspx">http://www.microsoft.com/security/online-privacy/avoid-phone-scams.aspx</a> or Google, "Avoid tech support phone scams"

## **Device Picks**

WHAT SHOULD YOU BUY?

#### Laptops

- Buy from the Microsoft Store
  - Online: <u>www.microsoftstore.com</u>
  - In Person: Square One, Eaton Centre or Yorkdale Mall
- Do **NOT** buy from:
  - BestBuy
  - Staples
  - Walmart
  - Etc.



## Microsoft vs Everyone Else



After 30 days without Signature



After 30 days with Signature

## Dell Inspiron 15

- 15.6 inch touch display
- 8 hour battery rating
- 5.25 lbs
- \$564



## Dell Inspiron 13

- 13.3 inch touch display
- 6 hour battery rating
- 3.66 lbs
- \$960



## Microsoft Surface Pro 4

• 12.3 inch touch display

• 9 hour battery rating

• 2.38 lbs (1.73 lbs without cover)

• **\$1,450**\*



#### HP Spectre x360

• 13.3 inch touch display

• 12 hour battery rating

• 3.26 lbs

• \$1,469\*



## Phones

THE GOOD, THE BAD AND THE BLACKBER... ER... I MEAN UGLY

#### Apple iPhone 6s & 6s Plus

#### iPhone 6s

- 4.7 inch display, 64 GB
- 6s \$530 / \$1,030 (plan / unlocked)
- 6 \$400 / \$900 (plan / unlocked)

#### iPhone 6s Plus

- 5.5 inch display, 64 GB
- 6s + \$660 / \$1,160 (plan / unlocked)
- 6 + \$530 / \$1,030 (plan / unlocked)



#### Google Nexus 5X & 6P

#### Nexus 5X

- 5.2 inch display, 32 GB
- \$130 / \$500 (plan / unlocked)

#### Nexus 6P

- 5.5 inch display, 32 GB
- \$200 / \$700 (plan / unlocked)



## BlackBerry Priv

- 5.4 inch display, 32 GB
- Runs Android not BBOS
- \$400 / \$800 (plan / unlocked)



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